

# INTRODUCTION PORT OF ROTTERDAM

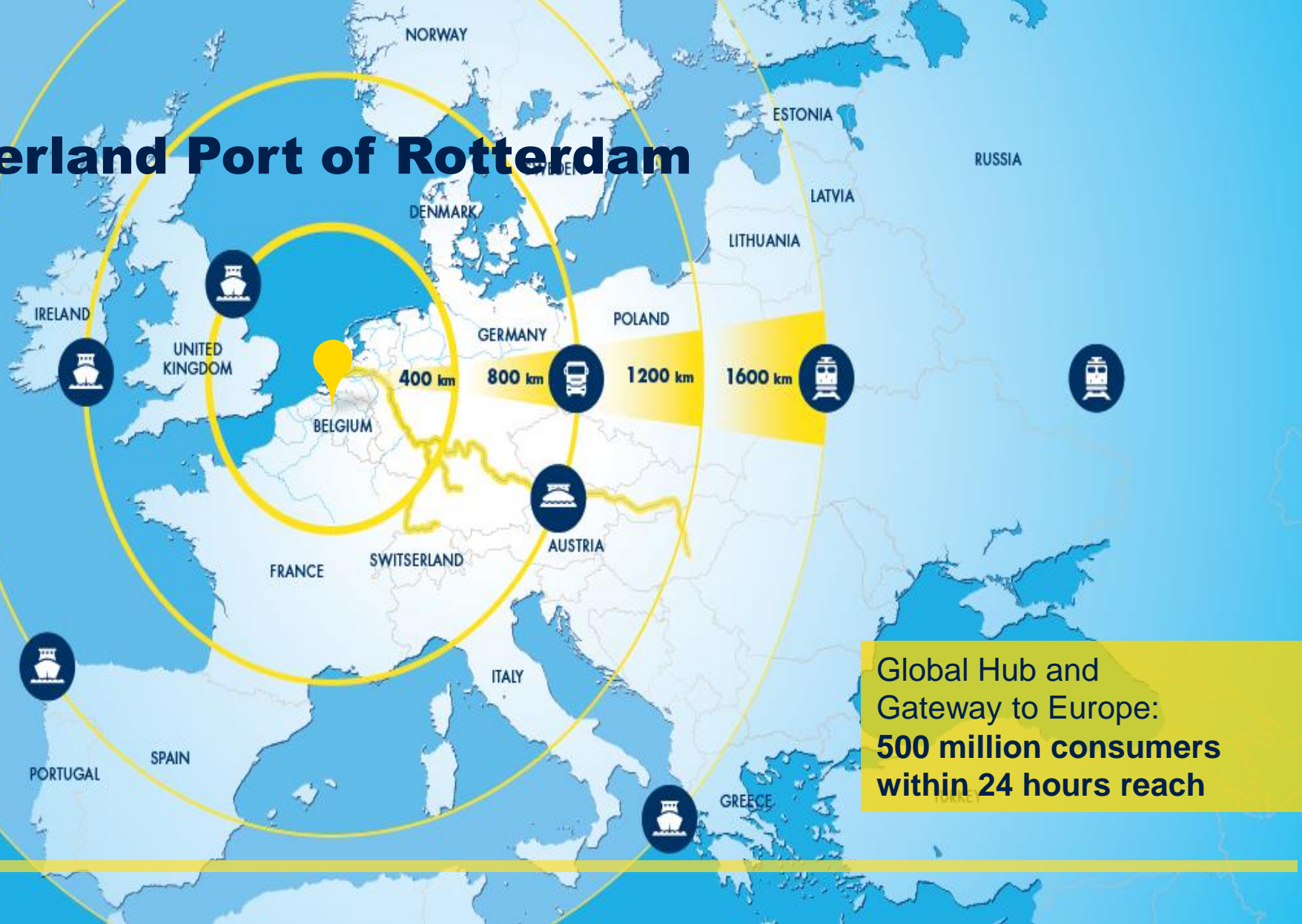


**Havenbedrijf Rotterdam N.V.**

September 2022



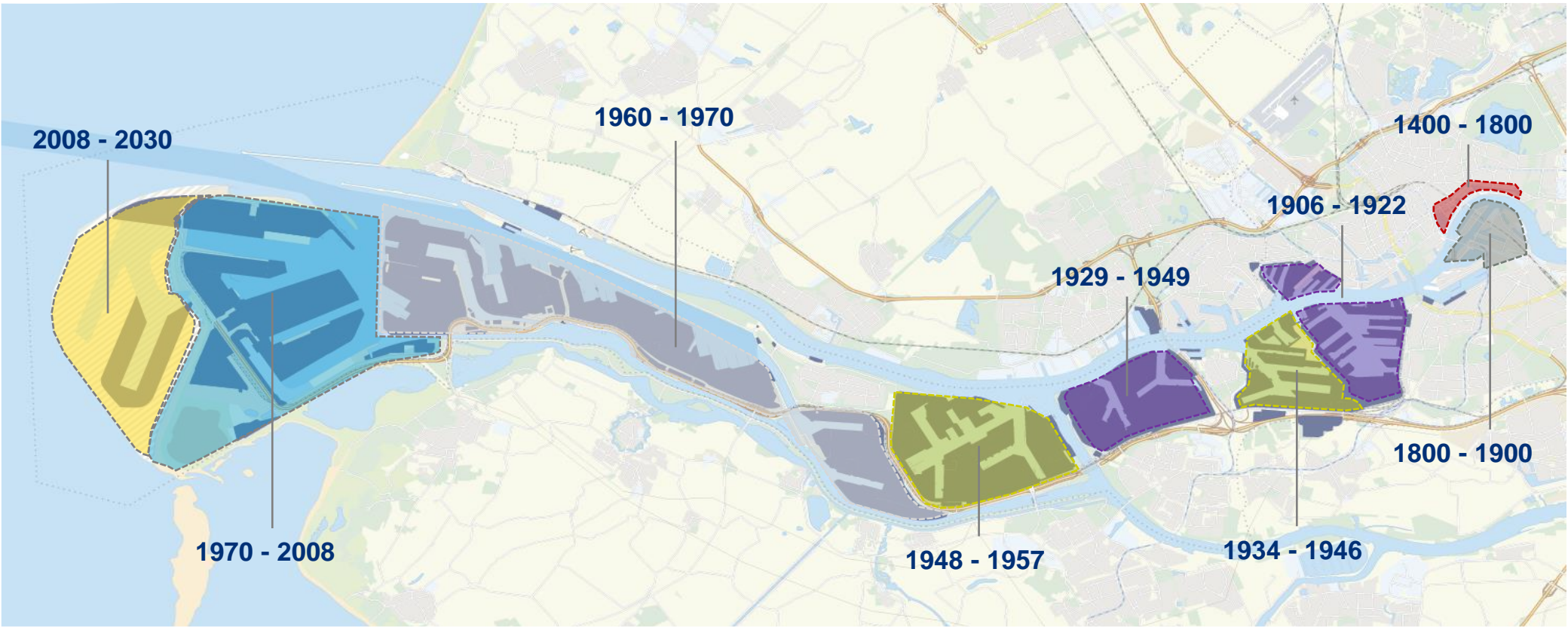
# Hinterland Port of Rotterdam



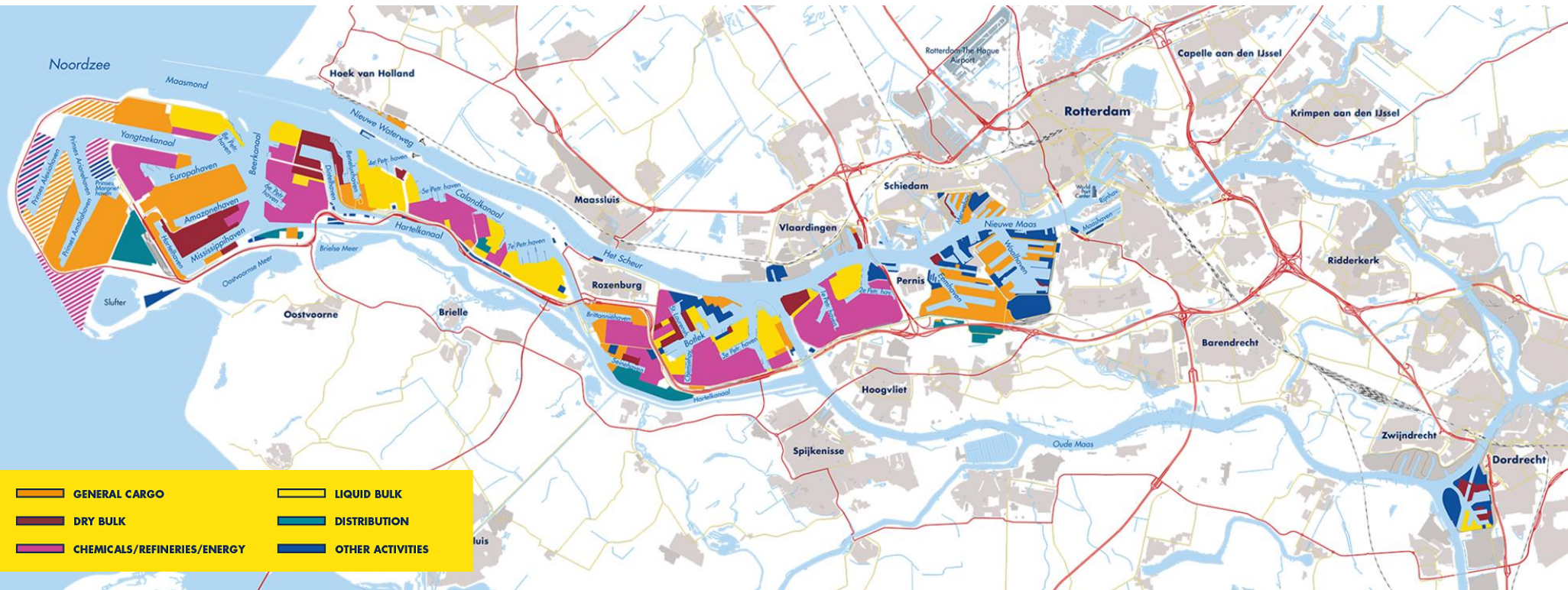
Global Hub and Gateway to Europe:  
500 million consumers within 24 hours reach



# Port of Rotterdam developed over time...



# Port of Rotterdam – lay-out and segments



- 45 kilometer
- 12,500 hectare
- 6,260 leased land
- More than 3.000 companies
- 30.000 seagoing vessels
- 100.000 barges

- 470 mln ton of cargo (liquid bulk, dry bulk, containers etc.)
- Of which 15 mln TEU
- Waterdepth 24 meter
- 1,500 km pipeline
- 78 kilometer quay wall

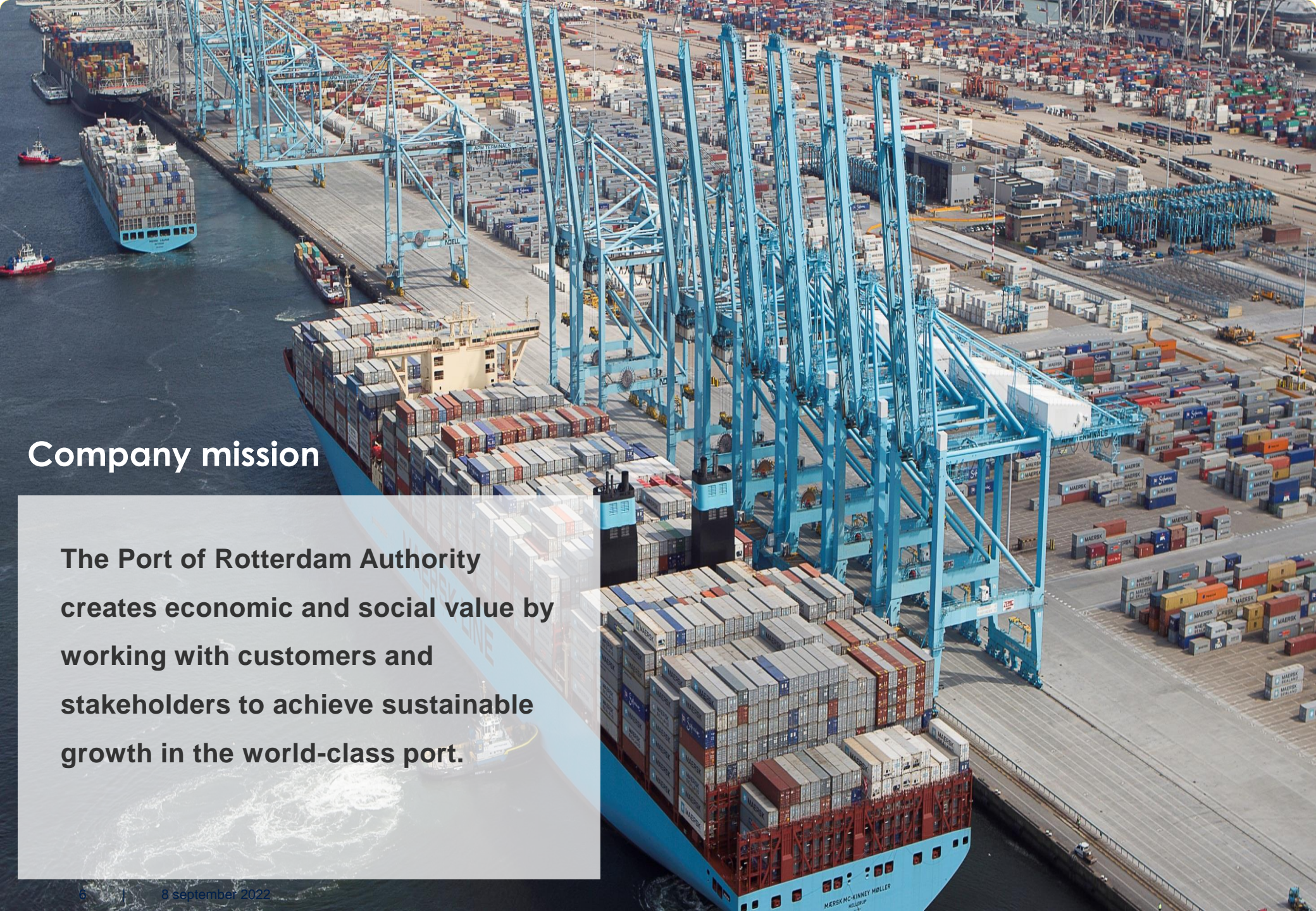


# Clustering is a source of strength, allowing us to play a role across entire industrial value chains and secure private investment

Europoort Area







## Company mission

**The Port of Rotterdam Authority creates economic and social value by working with customers and stakeholders to achieve sustainable growth in the world-class port.**



# The Port of Rotterdam is an important economic engine for The Netherlands



- **121,000 employed directly** by companies in the port
- **262,000 employed indirectly**
- **€ 46.5 billion added value** (6% of Netherlands GDP)
- **± € 200 million** in annual investments by the port authority
- **± € 1.5 billion** in private investments annually



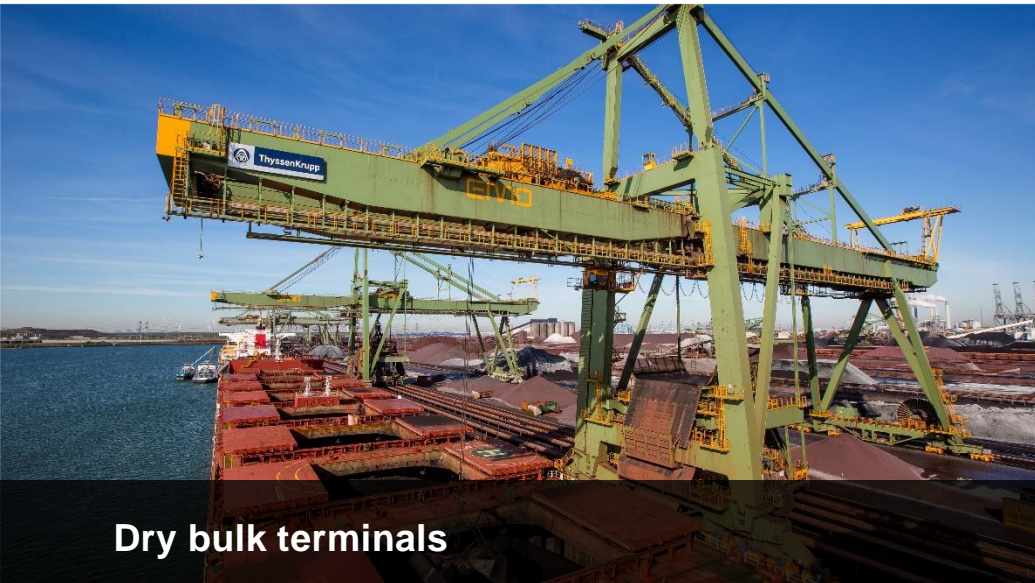
# We manage the Rotterdam industrial port complex, we do not handle cargo



**Container terminals**



**Petrochemical cluster**



**Dry bulk terminals**



**Cruise**



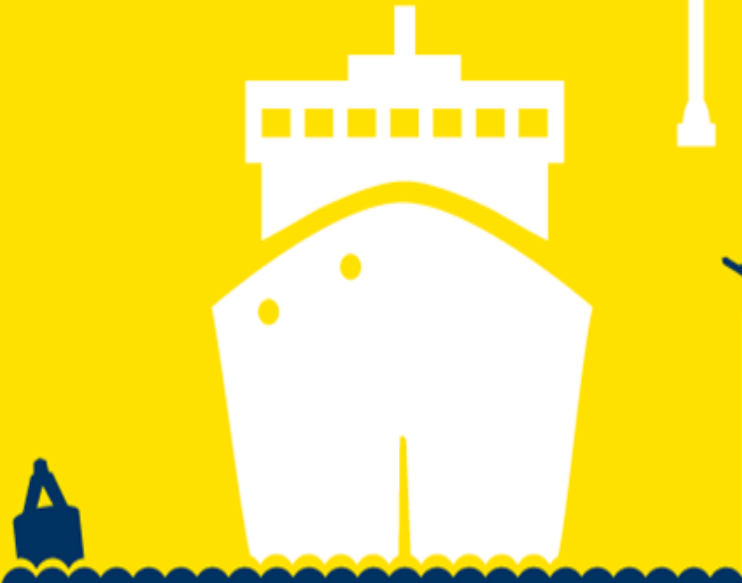
# We manage the port according to the landlord model

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## BUSINESSES

HARDWARE, BUILDINGS, PERSONEL ETC.

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**PORT OF ROTTERDAM**  
WATERWAYS, TERRAIN AND INFRASTRUCTURE

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# Who we are

We are a publicly-owned business driven port developer with more than 75 years of port development experience

## Institution(s) / Role(s)

### Shareholders

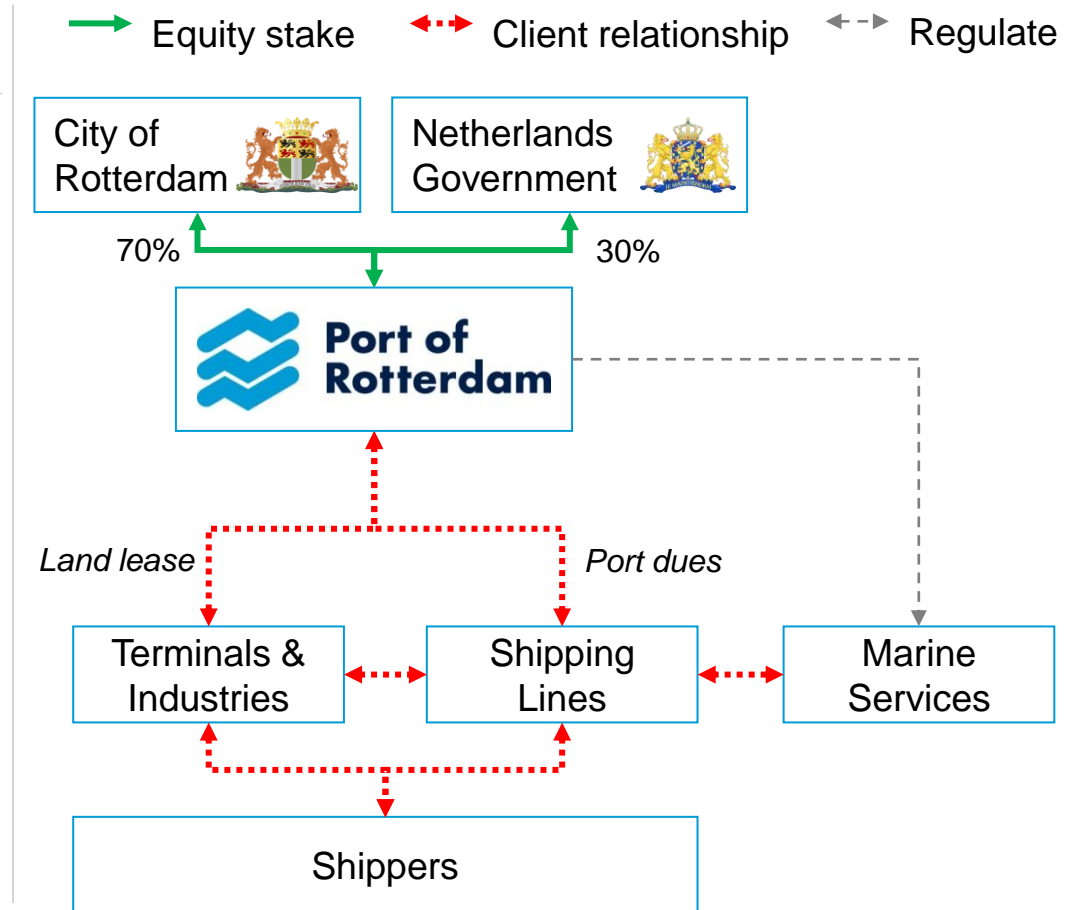
- Municipal and national governments approve master plan, supervise, and receive dividends

### Port Authority

- Leases land
- Collects port dues
- Responsible for HSE<sup>1</sup>
- Develops and maintains infrastructure

### Private companies

- Provide logistics and transport services
- Provide marine services
- Process raw and intermediary products into finished and semi-finished products



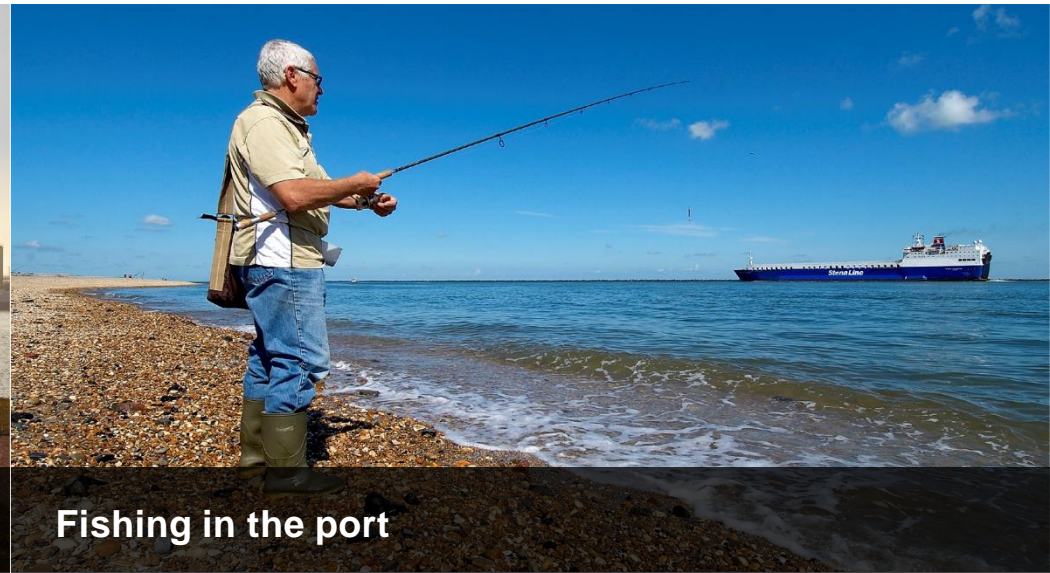
<sup>1</sup> Health Safety and Environment



# We manage the port in harmony with our surroundings



**Bike paths in the port**



**Fishing in the port**



**Animals in the port**



**Beaches in the port**



# **PORT OF ROTTERDAM INTERNATIONAL**

# Port of Rotterdam International

We have expanded beyond our home market – bringing our expertise to other ports

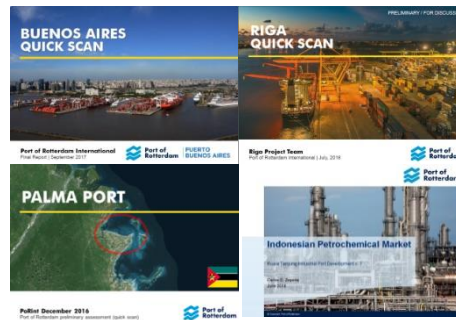
## 1 Participations

- Investments in green / brownfield ports overseas with local partners



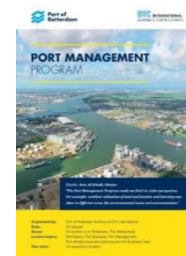
## 2 Consultancy

- Advisory services in port development and management to port authorities, governments, and private companies



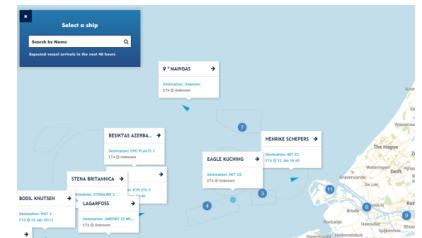
## 3 Education & Training

- Tailored-made educational programmes for port authorities and relevant stakeholders



## 4 Digital Business Services

- Development, marketing and sales of digital business solutions and services to port authorities and operators



• We can advise ports on initial stages of development, help develop capacity, streamline operations, and in some cases also invest



# International Investment Strategy

## Focus areas International Strategy

Three focus markets:

- Emerging markets
- H2 / Energy Transition projects
- Geopolitical investments

## Important criteria for investments

- Fits in PoR's International Strategy
- Solid partner
- Support local and national governments
- Landlord port management model (predominantly)
- Feasible business case: sufficient return on investment
- Development opportunities
- PoR can add value to the port
- Joint control